

Network Notes

www.greaterlouisvillenetworking.com

GREATER LOUISVILLE NETWORKING IS:

BORROWERS CHOICE MORTGAGE - Scott U'Sellis
scott@borrowerschoicemortgage.com

CAPITAL FUNDING, INC.
 Monty Reeves
monty@cfleasing.com

DON R. EVANS, CPA
devans10@earthlink.net

HILLIARD LYONS
 Tony Backert
tbackert@hilliard.com

KNIGHTS TRAVEL
 Lou Conkling
lou@knightstravel.com

LOUISVILLE GEEKS
 Patrick Mann
pat@lougeek.com

GARRETT STOTZ INSURANCE
 Mark Russell
mrussell@garrett-stotz.com

ST. JOSEPH CHILDREN'S HOME
 Trish Whitcomb
pl_whitcomb@hotmail.com

WORKSITE SOLUTIONS
 Brian Taylor
brian.taylor@worksitesolutionsllc.com

ON THE WEB:
www.greaterlouisvillenetworking.com

Medical BridgeSM Insurance Policy Offers Affordability, Flexibility for Employers and Employees

By: Brian Taylor, District General Agent, Colonial Supplemental Insurance

Employers are facing rapidly rising health care costs. Many are forced to scale back benefits or offer plans with higher deductibles. Colonial Supplemental Insurance's **Medical BridgeSM** insurance policy, a hospital confinement indemnity plan, is designed to help bridge the gaps in traditional insurance coverage and help alleviate employees' portion of the cost of medical treatment. The **Medical BridgeSM** policy gives employees a way to protect themselves against the resulting financial gap created by rising costs.

Colonial's **Medical BridgeSM** policy offers a simple plan design that provides benefits for confinement to a hospital for a covered accident or covered sickness and outpatient surgical procedures performed by a doctor (certain conditions apply). The policy supplements existing major medical coverage by helping employees pay the medical and nonmedical expenses associated with a hospital stay or outpatient surgery, such as deductibles, copayments, child care or transportation to or from the hospital. With the **Medical BridgeSM** policy, benefits are paid as a lump sum per covered hospital



confinement or outpatient surgery.

The **Medical BridgeSM** insurance policy is flexible and offers five benefit levels and four coverage options (employee, employee and spouse, one-parent families, and two-parent families) to meet the needs of employees across the country. A choice of two optional riders also is available with this new policy. The riders provide benefits for emergency room treatment and doctor office follow-up visits following a covered outpatient surgery or hospital confinement. Coverage is available for emergency room treatment resulting from accidents and/or sicknesses depending on the rider chosen.

Colonial Supplemental Insurance is the marketing brand of Colonial Life & Accident Insurance Company. Colonial is a market leader in benefits communication, enrollment and customer service while providing supplemental insurance to employees and their families at the worksite. A subsidiary of Unum-Provident Corporation, Colonial is based in Columbia, S.C. and operates in 49 states, the District of Columbia and Puerto Rico.

For more information about Colonial's products and services or opportunities with the company, call Brian Taylor at 502-238-7245 or visit www.coloniallife.com.

Featured Member



Brian Taylor

Worksite Solutions, LLC

* Build Relationships

* Develop with Integrity

Civic Involvement:

Metrobon Kiwanis Club

Recording for the Blind

brian.taylor@worksitesolutionsllc.com

(502) 584-2020

Almost Derby Time Again!

We at GLN wish everyone a very happy and prosperous (?) Derby season! From Thunder Over Louisville to the Running of the Roses, this is one of the best times of the year to live in our hometown.

Many of our members are involved in various Derby Festival activities. Look for Tony Backert and Mark Russell all around town. They're members of the Thoroughbreds.

Monty Reeves is handing out Thunder guides with the Male High School baseball team. Patrick Mann will be hobnobbing with Pamela Anderson at the Barnstable Brown Party, and Lou Conkling will be staying out 'til the wee hours closing his favorite watering holes. Look for us all!

(That last part about Lou was a joke. Really. And Patrick will be leaning over the barricades hoping Pamela will smile at him.)